

# Jonathan Lafky

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## Education

Ph.D. Economics, University of Pittsburgh, 2010.  
M.A. Economics, University of Pittsburgh, 2007.  
B.S. Mathematics with Departmental Honors, University of Oregon, 2004.

## Academic Experience

Assistant Professor, Carleton College, 2016-present  
Assistant Professor, Lafayette College, 2010-2016.

## Teaching

Principles of Microeconomics  
Game Theory and Economic Applications  
Behavioral Economics  
Advanced Seminar in Experimental Economics  
Advanced Research in Economics

## Research

### Research Fields

Microeconomic Theory, Experimental Economics, Behavioral Economics, Rating Systems.

### Publications

“Experimenting with Incentives for Information Transmission: Quantity versus Quality” with Alistair Wilson. *Journal of Economic Behavior and Organization*, 2020, vol. 169, pp. 314–331

“Reciprocity through Ratings: An Experimental Study of Bias in Evaluations” with Simon Halliday. *Journal of Behavioral and Experimental Economics*, 2019, vol. 83, article no. 101480

“Birth, Death and Public Good Provision” with John Duffy. *Experimental Economics* 2016, vol. 19, issue 2, pp. 317–341.

“Why Do People Rate? Theory and Evidence on Online Ratings” *Games and Economic Behavior* 2014, vol. 87, pp. 554–570.

“Altruism, Reciprocity and Health: A Social Experiment in Restaurant Choice” with Oliver Board and Chris Keane. *Food Policy*, 2012, vol. 37, pp. 143–150.

“All Equilibria of the Multi-Unit Vickrey Auction” with Andreas Blume, Paul Heidhues, Johannes Munster and Meixia Zhang. *Games and Economic Behavior*, 2009, vol. 66, issue 2, pp. 729–741.

### Working Papers

“Social Conformity Under Evolving Private Preferences” with John Duffy. *Revision requested at Games and Economic Behavior*

“Preferences vs. Strategic Thinking: An Investigation of the Causes of Overcommunication” with Ernest Lai and Wooyoung Lim. *Revision requested at Games and Economic Behavior*

### Works in Progress

“Lying Aversion on the Margin and in the Limit” with Simon Halliday and Alistair Wilson.

### Presentations

Southern Economic Association Annual Conference, November 2019  
 Midwest Economic Research Group, August 2019  
 Western Economic Association Annual Meeting, June 2019.  
 Liberal Arts College Behavioral and Experimental Economics Workshop, June, 2019  
 Western Economic Association Annual Meeting, June 2018  
 Economic Science Association North American Conference, November 2016  
 Haverford College seminar, April 2016  
 American Economic Association Annual Conference, January 2016  
 Federal Trade Commission, December 2015  
 Southern Economic Association Annual Conference, November 2015  
 University of Pittsburgh Terri Waters Alumni Seminar, October 2015  
 Behavioral and Experimental Economists of the Mid-Atlantic Annual meeting, October 2015  
 Western Massachusetts Experimental Economics Workshop, June 2015  
 Economic Science Association North American Conference, October 2014  
 Western Economic Association Annual Meeting, June 2014  
 Behavioral and Experimental Economists of the Mid-Atlantic Annual Meeting, June 2014  
 Manhattan College seminar, April 2014  
 Nordic Conference on Experimental and Behavioral Economics, September 2013  
 Behavioral and Experimental Economists of the Mid-Atlantic Annual meeting, August 2013  
 Eastern Economic Association Annual Meeting, May 2013  
 Southern Economic Association Annual Meeting, November 2012  
 Google, Inc., August 2012  
 Economic Science Association North American Conference, November, 2011  
 Nordic Conference on Experimental and Behavioral Economics, October 2011  
 Lehigh University seminar April, 2011  
 Economic Science Association North American Conference, November, 2009  
 Western Economic Association Annual Conference, June, 2009  
 Economic Science Association International Conference, June, 2009  
 University of Pittsburgh seminars, November, 2008, March, 2006

**Service**

Board of directors, Minnesota Economics Association, 2019-present  
Faculty Compensation Committee, Carleton College, 2019-present  
Founder and conference organizer, Liberal Arts College Behavioral and Experimental Economists, 2019-present  
Environmental Advisory Committee, Carleton College, 2017-2018  
Economics Department Honors Coordinator, Lafayette College, 2015-2016  
Economics Department Seminar Coordinator, Lafayette College, 2014-2016  
Enrollment Planning Committee, Lafayette College, 2014-2016  
Institutional Review Board, Lafayette college, 2014-2015  
Academic Progress Committee, Lafayette College, 2012-2013  
Founder and conference organizer, Behavioral and Experimental Economists of the Mid-Atlantic, 2012-2016  
Graduate Student Representative, Graduate Committee, University of Pittsburgh, 2006-2008  
President, Economics Graduate Student Organization, University of Pittsburgh, 2005–2006  
Graduate Student Representative, Arts and Sciences Council, University of Pittsburgh, 2005  
Department Representative, Graduate Student Organization, University of Pittsburgh, 2004-2005

**Referee For**

*Games and Economic Behavior; Review of Economics and Statistics; International Economic Review; Journal of Economic Dynamics and Control; Marketing Science; Games; Journal of Economic Behavior and Organization; Journal of the European Economic Association; Economics Letters; Eastern Economic Journal; Journal of Economic Education; Information Systems Research.*